



The Leading Manpower Company

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19 May 2024G

SAUDI MANPOWER SOLUTIONS COMPANY

FINAL OFFER PRICE SET AT UPPER END OF RANGE
AS STRONG INVESTOR INTEREST DRIVES OVERSUBSCRIPTION

Manpower for the Kingdom's future

SAUDI MANPOWER SOLUTIONS COMPANY ("**SMASCO**" or the "**Company**" or the "**Group**") the leading manpower solutions company in the Kingdom of Saudi Arabia (the "**Kingdom**"), announces the successful completion of the institutional bookbuilding process and the determination of the final offer price (the "**Final Offer Price**") for its initial public offering (the "**IPO**" or "**Offering**") on the Main Market of the Saudi Exchange.

Following a highly successful bookbuilding process, the Final Offer Price has been set at SAR 7.5 per share, with a market capitalization of SAR 3 billion (USD 800 million) at listing. The price range for the Offering was set at SAR 7 to SAR 7.5.

The institutional bookbuilding process generated an order book of around SAR 115 billion (USD 31 billion) and was 128x oversubscribed, indicating strong investor demand.

FINAL OFFER PRICE	OVERSUBSCRIPTION	PROCEEDS AND MARKET CAP
The Final Offer Price has been set at SAR 7.5 per share, at the top of the previously announced price range of the IPO of SAR 7 to SAR 7.5	The institutional book-building process generated an order book of SAR 115 billion and resulted in a subscription coverage of approximately 128x.	The Offering raised gross proceeds of approximately SAR 900 million, implying a market capitalization for the Company of SAR 3 billion at listing.

The retail subscription period will take place from Sunday, 18/11/1445H (corresponding to 26/05/2024G) to Monday at 5:00 PM KSA time, 19/11/1445H (corresponding to 27/05/2024G). Individual investors will subscribe at the Final Offer Price.

Abdullah Rakan Altimyat, Chief Executive Officer of SMASCO commented: "We are delighted to have secured strong institutional investor support for our IPO and to announce the final offer price following an exceptionally robust bookbuilding process. This support reflects the strong confidence investors have in our strategic direction, operational excellence and our role as a leader in the manpower solutions sector in the Kingdom and has resulted in an order book 128x oversubscribed. Our success in building a leading market share driven by constant innovation to take advantage of the expanding market in which we operate positions us for further future growth and as the preferred choice for both corporate and individual manpower solutions across the Kingdom."

CONFIRMATION OF OFFER DETAILS

- The Final Offer Price for the Offering has been set at SAR 7.5 per share, indicating the Company's market capitalization of SAR 3 billion (USD 800 million) at listing.
- The total size of the Offering is SAR 900 million (USD 240 million).
- The Offering will consist of a secondary offering of 120,000,000 ordinary shares (the "**Offer Shares**") representing 30% of the Company's total issued share capital). 100% of the Offer Shares have been provisionally allocated to certain institutional investors (the "**Participating Parties**") that took part in the book-building process. The Financial Advisor may, in coordination with the Company, reduce the number of Offer Shares allocated to Participating Parties to 108,000,000 Offer Shares, representing 90% of total Offer Shares to accommodate individual subscriber demand. The final number of Offer Shares allocated to the Participating Parties will be clawed-back accordingly based on subscriptions from individual investors.
- Following completion of the Offering, the current shareholders will collectively own 70% of the Company's share capital.
- Following listing, the Company will have a free float of 30% of its shares.
- A maximum of 12,000,000 Offer Shares, representing 10% of the total Offer Shares, will be allocated to individual subscribers.
- The Company's shares will be listed and traded on the Saudi Exchange's Main Market following the completion of the Offering and listing formalities with both the CMA and the Saudi Exchange.
- The net proceeds of the Offering will be received solely by the selling shareholders.

OFFERING TIMETABLE

IPO Milestone	Date
Retail Offering Commencement	Sunday, 18/11/1445H (corresponding to 26/05/2024G)
Retail Offering Closing	Monday at 5:00 PM KSA time, 19/11/1445H (corresponding to 27/05/2024G)
Deadline for Payment of the Subscription Amount by Participating Entities Based on their Provisionally Allocated Offer Shares	On Thursday 15/11/1445H (corresponding to 23/05/2024G)
Announcement of the Final Allocation of the Offer Shares	On or before Monday 26/11/1445H (corresponding to 03/06/2024G)
Refund of Excess Subscription Monies (if any)	On or before Monday 04/12/1445H (corresponding to 10/06/2024G)
Expected Commencement Date for Trading the Shares	Trading of the Company's shares on the Saudi Exchange is expected to start after the completion of all of the relevant legal requirements and procedures. The trading commencement date of the shares will be announced in local newspapers and Saudi Exchange's website (www.saudiexchange.sa).

For more information about the IPO, please visit: <https://ipo.smasco.com/>

CONTACT DETAILS



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SMASCO

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and assumptions relating to the Company's business, results of operations, financial position, liquidity, prospects, growth or strategies. Many factors could cause the actual results to differ materially from those expressed or implied by any such forward-looking statements or contained in projections, including, among other things, risks specifically related to the Company and its operations, the development of global economic and industry conditions, and the impact of economic, political and social developments in the Kingdom. These factors will be described in more detail in the Prospectus. Forward-looking statements speak only as of the date they are made. Each of the Company, the Financial Advisor and its respective affiliates expressly disclaims any obligation or undertaking to update, review or revise any forward-looking statement contained in this announcement whether as a result of new information, future developments or otherwise. There is no guarantee that the Offering will occur and you should not base your financial decisions on the Company's intentions in relation to the Offering at this stage. This announcement does not constitute a recommendation concerning the Offering nor any declaration or undertaking by any means. Acquiring Offer Shares to which this announcement relates may expose an investor to a significant risk of losing the entire amount invested.

Persons considering investment should consult an investment advisor or an authorized person specializing in advising on such investments. The Financial Advisor is acting exclusively for the Company and no-one else in connection with the Offering. It will not regard any other person as its client in relation to the Offering and will not be responsible to anyone other than the Company for providing the protections afforded to its clients, nor for providing advice in relation to the Offering, the contents of this announcement or any transaction, arrangement or other matter referred to herein.

The contents of this announcement have been prepared by and are the sole responsibility of the Company. Neither the Financial Advisor nor any of its affiliates or respective directors, officers, employees, advisers or agents accepts any responsibility or liability whatsoever for or makes any representation or warranty, express or implied, as to the truth, accuracy or completeness of the information in this announcement (or whether any information has been omitted from the announcement) or any other information relating to the Company, its subsidiaries or associated companies, whether written, oral or in a visual or electronic form, and howsoever transmitted or made available or for any loss howsoever arising from any use of this announcement or its contents or otherwise arising in connection therewith.

In connection with the Offering, the Financial Advisor and any of its affiliates, may take up a portion of the Offer Shares in connection with the Offering as a principal position and in that capacity may retain, purchase, sell, offer to sell for their own accounts such Offer Shares and other securities of the Company or related investments in connection with the Offering or otherwise.

Accordingly, references in the Prospectus, once published, to the Company's shares being issued, offered, subscribed, acquired, placed or otherwise dealt in should be read as including any issue or offer to, or subscription, acquisition, placing or dealing by, the Financial Advisor and any of its affiliates acting in such capacity. In addition, the Financial Advisor and any of its affiliates may enter into financing arrangements (including swaps or contracts for difference) with investors in connection with which the Financial Advisor and any of its affiliates may from time to time, acquire, hold or dispose of securities. The Financial Advisor does not intend to disclose the extent of any such investment or transactions otherwise than in accordance with any legal or regulatory obligations to do so.



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